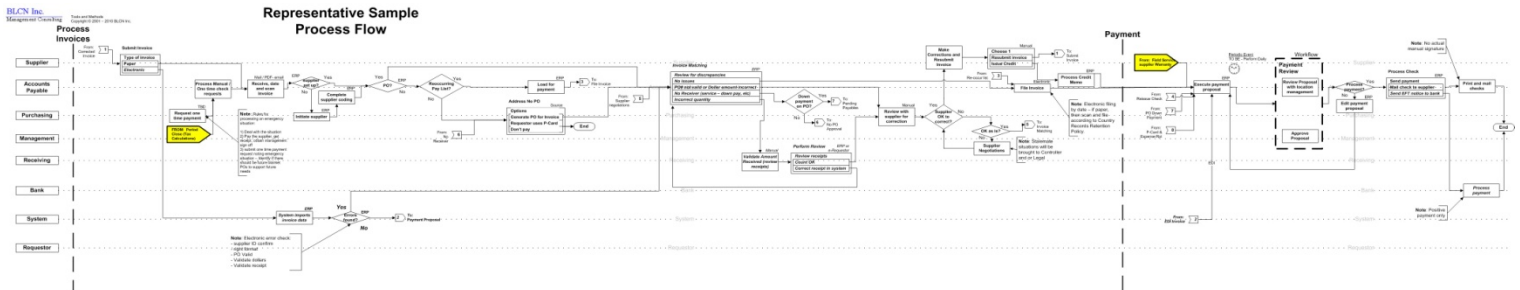


## Customer Quotes



- "I have never seen value identified, or realized, this quickly."
- "The approach is so simple, but yet so powerful."
- "We reduced our system configuration time by 40% and training time by 10%."
- "We shaved 40% off of our cycle time in two weeks."
- "BLCN cuts through the politics and gets the work done."



## Process Consulting That Delivers REAL Results Quickly

### Visualize:

A consultant that delivers actionable results, AND your organization knows what to do after the consultant leaves.

### Achieve:

- Reduced cycle time
- Integrated processes
- Defined job roles
- Reduced "silo effect"
- Clearly defined business requirements
- Sustainable change

### Same Methodology For:

- All sizes of process issues from multi-location efforts to single process redesigns.
- Audits and defining procedures

### Integrated Lean Process

Incorporates:

- Strategic needs
- Lean concepts
- Issue resolution
- Customer needs
- Job / Metric impacts
- Business requirements
- Organizational change

### Consulting Options

BLCN offers various options to meet your specific needs and will team with your internal staff and system integrators.

### High Satisfaction

BLCN maintains a high customer satisfaction rating and 76% repeat business.

## Consulting Options Available

### Transformation / Project Portfolio Management

For multi-location transformations and Project Portfolio Management designs.

- Executive Alignment / Governance / Visioning
- Process Redesign and Alignment with Technology
- Organizational Change Management Activities
- Training and Mentoring of Core Team

### Integrated Lean for ERP / System Implementations

A proven process approach that accelerates process design associated with system implementations.

- Rapidly perform the As Is and process analysis
- Complete the To Be process in rapid iterations with the system team and the business representatives
- Perform transition planning and aid in end user training, and policy / procedure development.

### Individual Process Consulting

Perform process analysis / design and transition planning for smaller business needs or single processes.

### Ongoing Coaching and Mentoring

Provide executive coaching and staff mentoring regarding transformation and improvement efforts.