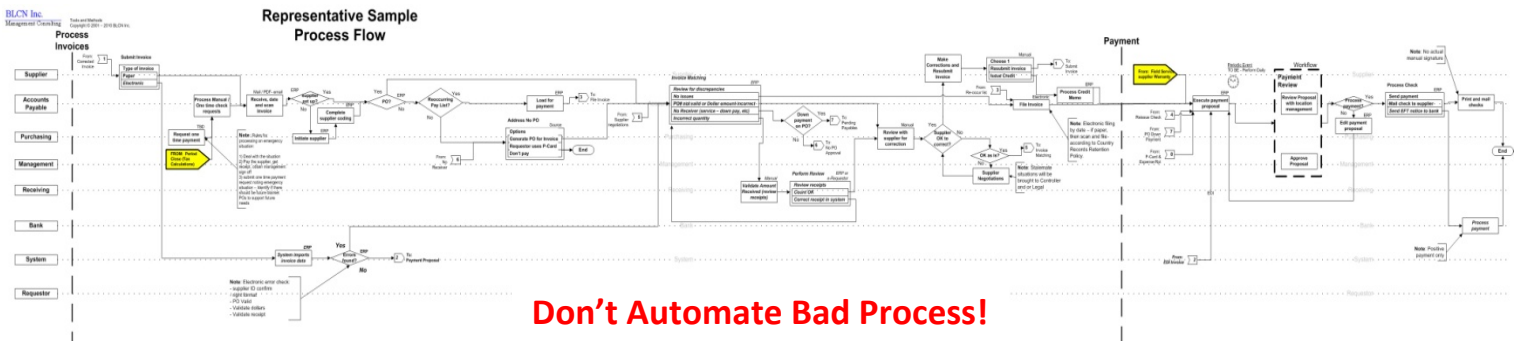


Customer / Integrator Quotes

- “We reduced our configuration time by 40% and training time by 10%.”
- "I thought we did process work, but after working with BLCN, we really didn't do a good job at it."
- “BLCN cut through the politics and helped us understand the real requirements.”
- “This was great for multi-location and multi-country designs”

Increase the acceptance and success of your system deployments



How Integrated Lean Addresses the Primary Issues Related To ERP / System Projects

Issue: The leadership team is not in alignment for the scope and design causing rework.

The BLCN Executive Alignment session drives the clarity and expectation alignment at the beginning of the project to mitigate the key issues projects regularly face.

Issue: The end users are not involved and not aware, creating resistance for deployment.

The majority of the impacted organization participates in the rapid As Is and To Be validations allowing user participation, but most importantly, setting the stage for the future design with their input and change enablement.

Issue: The process work was performed by a third party and was a mismatch to the system design.

The Integrated Lean ERP approach closely aligns the business and the systems design team during the Issue / Root Cause and To Be design in a rapid iterative user story fashion to reduce design cost and frustration.

Issue: The training did not help the end users

BLCN leverages the To Be process to develop process role based training that aligns with the To Be and includes system screen shots with textual guidance.

BLCN Integrated Lean ERP Approach

Executive Alignment

Align leadership goals, values, expectations, ownership and sense of urgency via interviews and a facilitated feedback session. Actions plans result in project alignment, high level design expectations and core themes for ongoing communication delivery.

As-Is Process, Issue – Root Cause

Quickly perform the As Is process work using BLCN process accelerators where applicable. Identify the issues, future design requirements and provide a readout summary to the leaders and core team.

To-Be Process

Develop a conceptual To Be design based on: As Is corrective action, future design requirements, Lean Concepts. Align the process to the technology with the systems team and finalize with the core and extended business team members.

Transition Planning

Perform gap analysis and work alongside the system and business teams to product: Process based end user training plans and content, update policies, procedures, and work instructions while identifying job role changes.